

The Growing Demand for Permanent Magnets in Transportation

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Magnetics & Materials LLC



Magnetics 2020, February 11, 2020

MAGNETICS 2020

- Good afternoon.

World Population by Region

Population in millions

Region	Population 2015	World Share	Forecast 2050	World Share	Net Change
Asia	4 420	59.9%	5 257	53.8%	837
Africa	1 194	16.2%	2 528	25.9%	1 334
Europe	741	10.0%	716	7.3%	-25
Latin Amer./Caribbean	632	8.6%	780	8.0%	148
North America	356	4.8%	435	4.5%	79
Oceania	40	0.5%	57	0.6%	17
World	7 383		9 772		2 389

United Nations Probabilistic Population Projection, 2017 Revision; Median Prediction Interval

- As an introduction to permanent magnets in transportation, let us take a brief look at the global population.
- The number of people, geographic region of habitation and economic growth of each region will greatly influence what technologies are implemented and when.
- Note for us in North America, that we represent less than 5% of the global population.
- The greatest growth of the transportation market is going to take place in the developing countries due to the highest rate of population growth and greatest increase in standard of living.

Transportation: It hasn't always been gas or diesel...



Riker electric, 1897



Stanley Steamer



Source: <https://www.curbed.com/2017/9/22/16346892/electric-car-history-fritchle>; One of the many Fritchle electric cars manufactured in the early 20th century. 30003403, History Colorado



Davidson armored cars, c.1900

Source: https://en.wikipedia.org/wiki/Davidson_Automobile_Battery_armored_car



https://www.greencarreports.com/news/1061795_1914-detroit-electric-pretty-spry-for-a-century-old-video

- Many of us might believe that electrically driven vehicles are rather new or that the automotive industry has always been dependent upon gasoline.
- However, some of the earliest vehicles were driven by steam or electricity and were found in Europe and North America in the 1800s.
- The discovery of oil in the USA in 1859 and subsequent development of the oil and gas industry “fueled” the North American industrial revolution and permitted growth of the internal combustion engine as a drive system of choice on cars and trucks.
- A quote from History.com: “The 19th century was a period of great change and rapid industrialization. The iron and steel industry spawned new construction materials, the railroads connected the country and the discovery of oil provided a new source of fuel. The discovery of the Spindletop geyser in 1901 drove huge growth in the oil industry. Within a year, more than 1,500 oil companies had been chartered, and oil became the dominant fuel of the 20th century and an integral part of the American economy.”
- The energy content and convenience of liquid fuel caused the internal combustion engine to substantially replace alternative drive systems, including steam and electric - examples of which are shown in these photographs.

Modes of Transportation



- Electric bicycles
 - Primarily in Asia but growing globally
 - Annual neo magnet usage in 2015 = 8,250 rising to 11,000 tpa by 2020 and then gradual tapering to 2050 as they are replaced with enclosed vehicles and public transport
- Cars and small trucks (LDV – light duty vehicles)
 - Hybrid and electric in early growth phase
 - Total neo magnet usage in 2015 = 3,850 rising to 18,025 tpa in 2020 with continuing increase through 2050



Mahindra Treo Electric Truck priced at Rs. 2.14 Lac.

- Large (commercial-scale) trucks: limited activity at present
- Railroads: urban, some long distance
- Airplanes: Electric plane development is just “getting off the ground”
- Ships: Some military uses of electric drives but limited commercial use to-date



Photo by George Chernilevsky, 8 Feb 2012. Electric locomotive Škoda ChS4-109 with new metal car body after heavy locomotive overhaul. This locomotive was made in 10.1969. The Moscow — Odessa train in Vinnytsia railway station.



Sweden inaugurates first electric road for heavy transport vehicles
The experiment is based on the government's goal of energy efficiency and a fossil fuel-free vehicle fleet by 2030, and will contribute to strengthening Sweden's competitiveness.

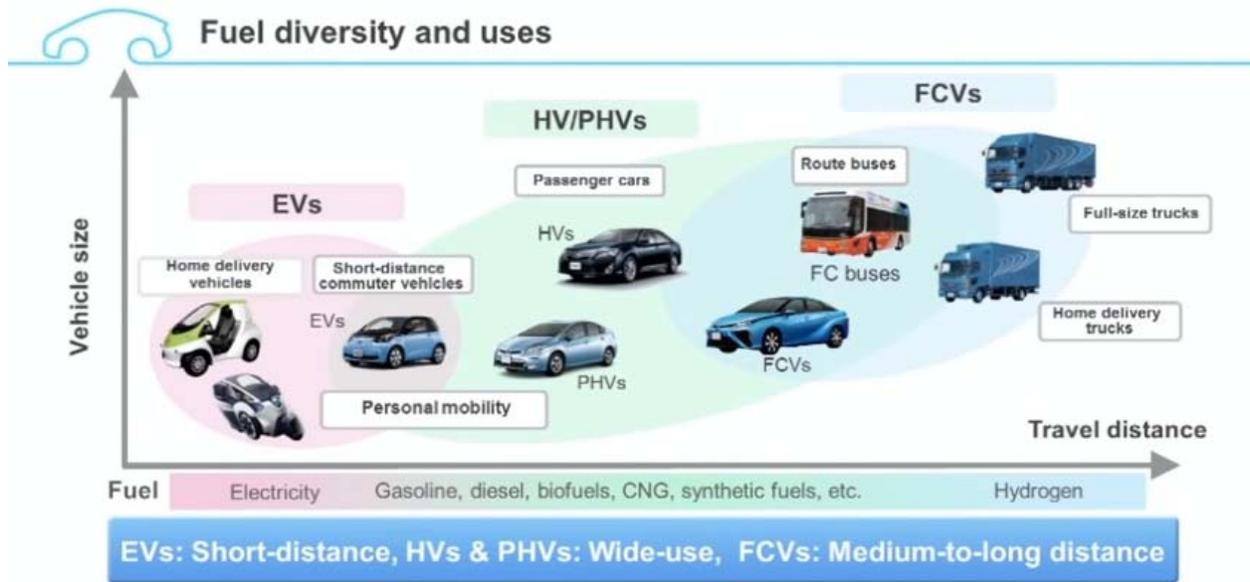
- There are many modes of transportation and each could occupy a session during this conference.
- For this talk we will focus on light duty vehicles: cars, SUVs, and pick-up trucks.

The Acronyms

Common		Alternative
ICE		I nternal C ombustion E ngine
LDV		L ight D uty V ehicles (cars, SUVs, pickup trucks)
EV		E lectrically driven V ehicle
BEV	BV	B attery-powered, E lectrically driven V ehicle
HEV	HV	H ybrid E lectric V ehicle
PHEV	PHV	P lug-in H ybrid E lectrically driven V ehicle
FCEV	FCV	F uel C ell E lectrically driven V ehicle

- Electrically driven vehicles come with their own acronyms.
- All electric drive vehicles have motors – obviously – but hybrids and range-extended vehicles also include an internal combustion engine.
- On the other hand, fuel cell vehicles are mostly based on hydrogen fuel cell technology. In the fuel cell a chemical process is used to convert hydrogen fuel into electricity with byproducts of water and excess heat. The fuel cell charges a battery and provides electricity to power the traction drive motor.

Drive Type versus Vehicle Size



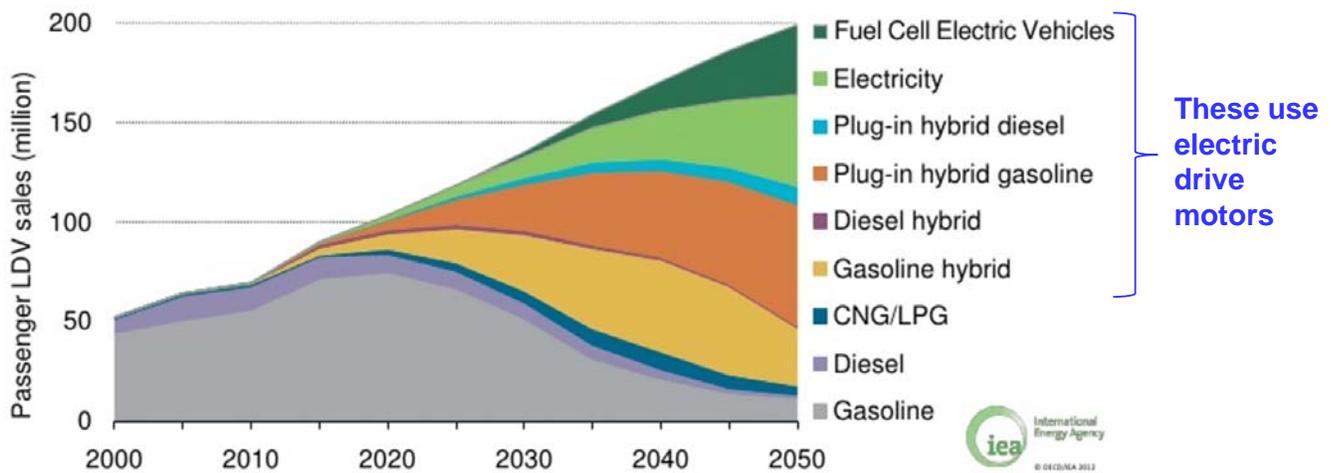
Source: Toyota Motor Corp

- Toyota offers this graphic indicating the preferred drive system based on vehicle size and travel-range requirement.

Some Comments:

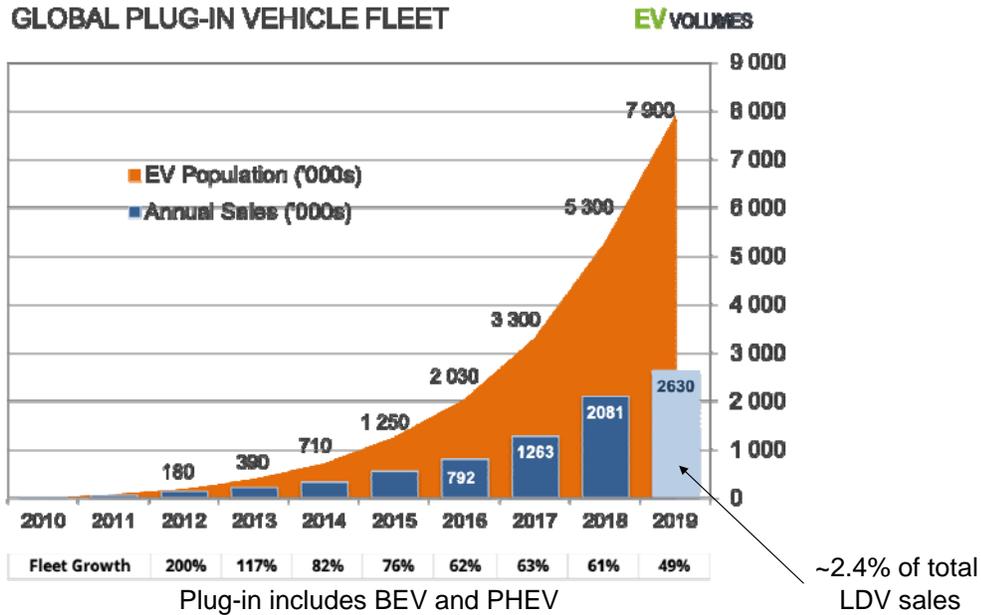
- Gasoline and diesel have a large advantage in that those fuels have a greater energy density than alternatives and with low on-board storage cost.
- Incorporation of hydrogen fuel cell technology has a major hurdle to overcome regarding the lack of a fuel distribution infrastructure coupled with safety issues associated with high pressure canisters in the vehicle.
- Batteries to power large and heavy transport trucks over long distances are too big and too expensive to be practical. Therefore, fuel cells may be the better alternative.

Vehicle Drive Type



- Numerous forecasts have been made for sales quantities of each vehicle type over the coming decades.
- The absolute numbers will continue to be debated.
- However, that each type of vehicle shares a portion of the total is agreed upon – each vehicle drive type has advantages.
- Sales of each are influenced by competitive issues as well as non-market forces such as government mandates.

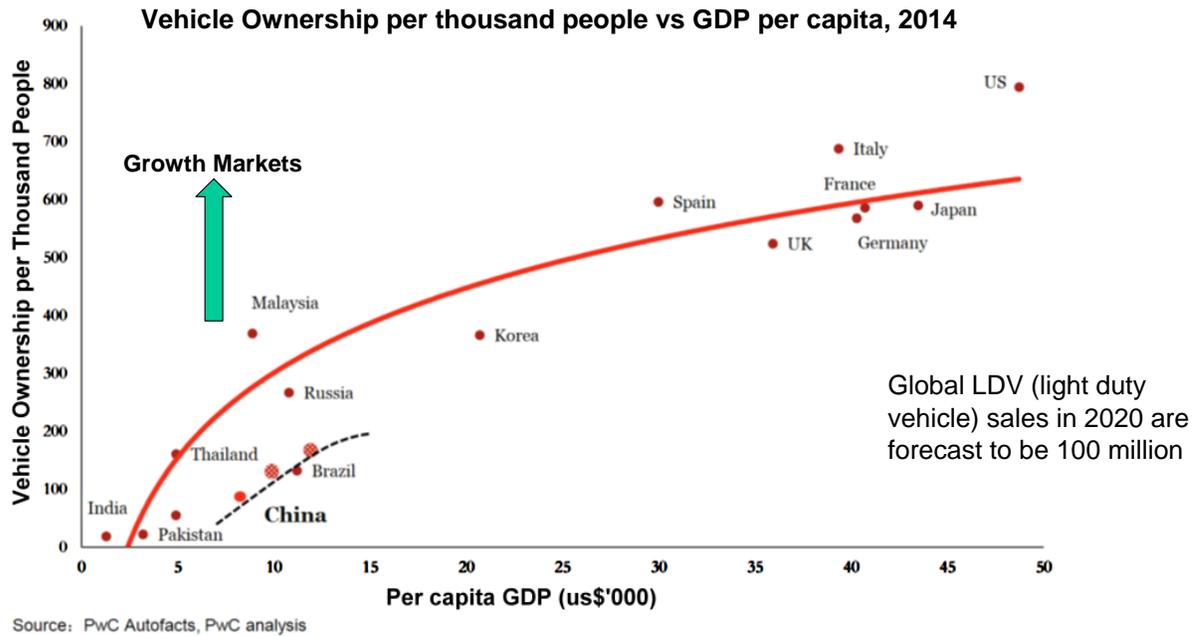
Global Sales of Plug-In LDVs



Source: www.ev-volumes.com/country/total-world-plug-in-vehicle-volumes/

- I was hoping to have full year 2019 numbers to report – they should be available shortly from ev-volumes at the link shown here. I would urge you to support their reporting of industry statistics.
- Importantly, the forecast for 2019 shows increased sales of plug-in vehicles. Yet they still represent just 2.4% of total LDV sales.
- Conversely, ICE vehicles are 97.6% of sales.
- So while the chart shows rapid growth, it is still early in the market life of electric vehicles.

Automotive market



- Recall the populations of the geographic regions from the first slide?
- EV market growth is expected to be largest in the countries at the lower left of this chart.

Magnet Requirements for LDVs

Current actual; future hypothetical. Annual, new production; magnet requirements for only for traction drive motor.

Year	Total Market, millions		BEV & PHEV, %		BEV & PHEV, #		Magnets Req'd, tons		TREO Req'd
	USA	Global	USA	Global	USA	Global	USA	Global	Global
2015	17.4	88.0	2.9%	3.5%	0.5	3.1	505	3,080	6,740
2020	16.9	103.0	8.5%	14.0%	1.4	14.4	1,437	14,420	31,560
2025	16.8	113.0	17.0%	25.0%	2.9	28.3	2,856	28,250	61,840
2030	16.7	119.0	25.0%	28.0%	4.2	33.3	4,175	33,320	72,930
2035	16.5	122.0	30.0%	30.0%	5.0	36.6	4,950	36,600	80,110
2040	16.5	125.0	35.0%	35.0%	5.8	43.8	5,775	43,750	95,760
2045	16.3	130.0	40.0%	40.0%	6.5	52.0	6,520	52,000	113,820
2050	16.0	132.0	50.0%	50.0%	8.0	66.0	8,000	66,000	144,470

Vehicle quantities shown in millions

Average kg NdFeB magnets per traction drive system = 1.0

Extreme case in **2040**:

All cars are some form of EV = 125,000,000 vehicles

Average 1.0 kg magnet per vehicle traction drive motor = 125,000 tons of magnets

125,000 tons of NdFeB magnets requires 273,600 tons of total REO

- What are the magnet requirements for the traction drive system in these EVs?
- This table makes several assumptions and I would encourage you to apply your own estimates based on the ratios shown here.
- In one extreme example, if all new vehicle sales in 2040 were EVs – that's 125 million LDVs – the magnet requirements would be about 125,000 tons and the total REO requirement about 275,000 tons.

Flying Cars – a Sampling



Aston Martin's Volante Vision Concept aircraft seats three and can operate in autonomous mode. (Source: Aston Martin)



Ehang 184 drone can carry a passenger (Source: Opener)



AirSpaceX unveiled its latest prototype, Mobii-One, at the North American International Auto Show in early 2018. Like its closest rivals, the electric aircraft is designed to carry two to four passengers and is capable of vertical take-off and landing



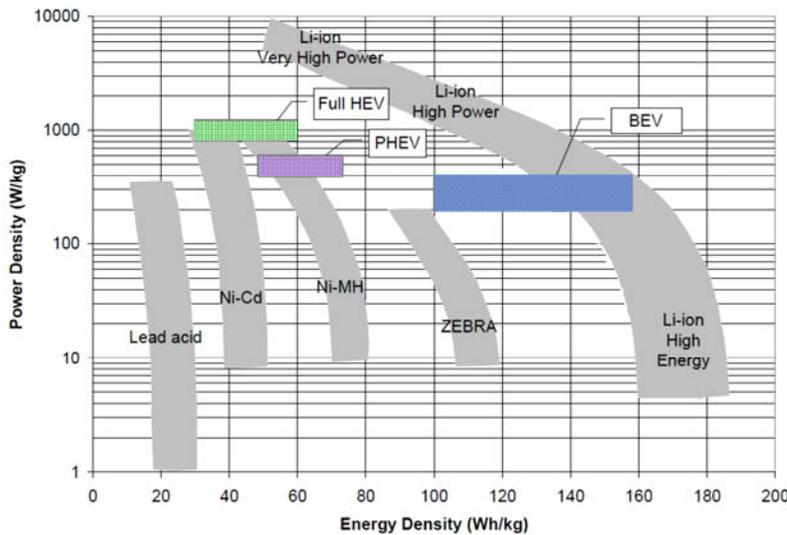
Opener's single-seat eVTOL BlackFly can fly 25 miles at 62 mph. (Source: Opener)

More at: <https://www.dailymail.co.uk/sciencetech/article-5957893/Rolls-Royce-unveils-flying-taxi.html>

The concept uses gas turbine technology to power an electric battery and the wings are able to rotate 90 degrees. As well as a taxi, the vehicle could also be deployed for personal, cargo and military use, said Rolls-Royce: The forward wing rotates 90 degrees to enable vertical takeoff and landing. (Source: Rolls-Royce)

- By year 2040, we may also see measurable quantities of electrically powered aircraft for which a few examples are shown here.

Ragone Chart for Batteries



Battery Considerations

- Size
- Weight
- Total energy contained
- Rate at which power can be delivered
- Number of charge cycles
- Deep charge capability
- Performance over wide ambient range
- "Memory"
- Chemical stability
- Manufacturability
- Cost-performance ratio
- No toxic content
- Recyclability

Status and Prospects for Zero Emissions Vehicle Technology: Report of the ARB Independent Expert Panel 2007, Fritz R. Kalhammer, Bruce M. Kopf, David H. Swan, Vernon P. Roan, Michael P. Walsh, Chairman, April 13, 2007

- The main challenge faced by non-fuel-cell EVs is the required size, weight, and cost of the battery to drive the vehicle an acceptable distance.
- The Ragone chart, named after David Ragone, is a chart used to show performance comparison of various energy storing devices. In this chart it compares types of batteries.
- On the Ragone chart the values of energy density (in Wh/kg) are plotted on the horizontal axis versus power density (in W/kg).
- In Ragone charts, one or both axes are logarithmic, which allows comparing performance of very different devices (for example extremely high, and extremely low power).
- Battery requirements for three electric vehicle types are indicated on this plot by dark colored rectangles.
- Most of the battery development is to increase energy storage density as indicated by the shaded areas moving from lead-acid on the left to Li-ion on the right.
- Battery electric vehicles (BEVs) are dependent upon the higher energy storage of Li-ion batteries while PHEV and HEV vehicles have successfully used NiMH batteries.

Importance of Battery Energy Density: Weight

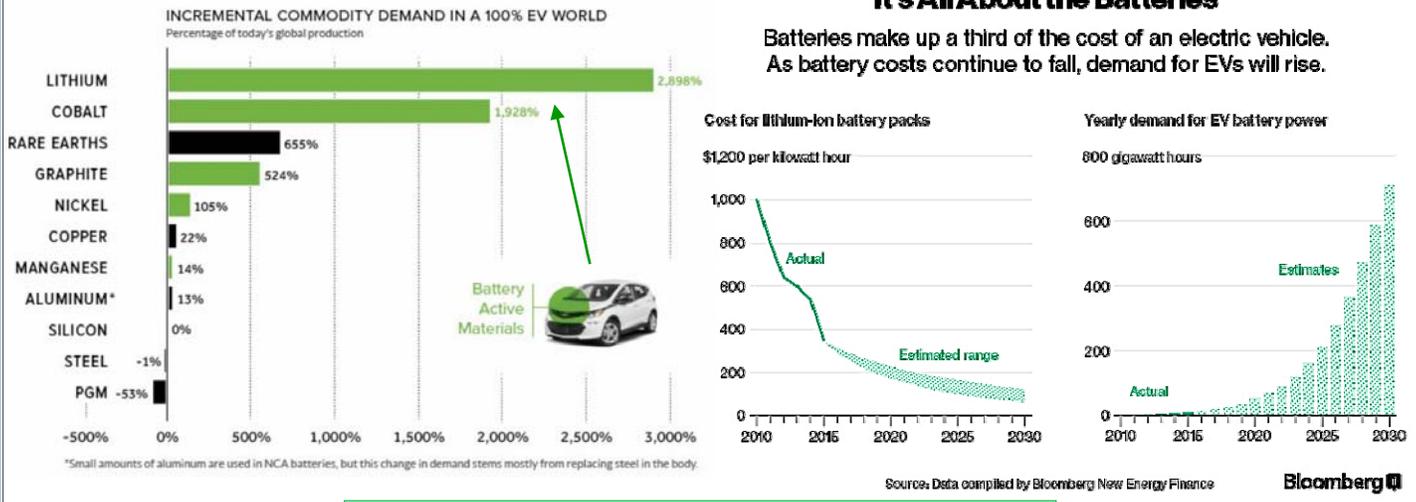
VW Lupo 3L 1.2 TDI car	Diesel ICE Weight		Battery Electric Weight		
	kg	lbs	kg	lbs	
Vehicle chassis minus power train	595	1312	595	1312	
Powertrain					
engine + gearbox + drive shafts	180	397	85	187	
cooling (radiator, hoses, coolant, etc.)	10	22	7	15	
exhaust	15	33			
power electronics (inverter, charger, DC-DC conv.)			20	44	
fuel tank + cooler + filter	9	20			
diesel (7 L)	6	13			
Battery pack kWh: front 8.3, center 7.7, rear 11			273	602	26% of curb weight
Total for Powertrain	245	540	435	959	
Curb weight	840	1852	1030	2271	

Figure 1. As you can see, drivetrain of an ICE is 29% of overall weight, but in the BEV is 42%, with the battery 26.5% of overall weight in this tiny diesel car converted to all electric. Source: Besselink, I.J.M., et al. 2010. Design of an efficient, low weight battery electric vehicle based on a VW Lupo 3L. 25th World Battery, Hybrid and Fuel Cell Electric Vehicle Symposium & Exhibition.

Source: Posted April 28, 2015 on <http://energyskeptic.com/2015/electric-vehicle-overview/>

- This table compares the weight of a VW Lupo in both ICE and BEV versions.
- When the heavy diesel engine is removed and replaced by the electric motor and large battery, curb weight is higher!

EV Commodity Requirements



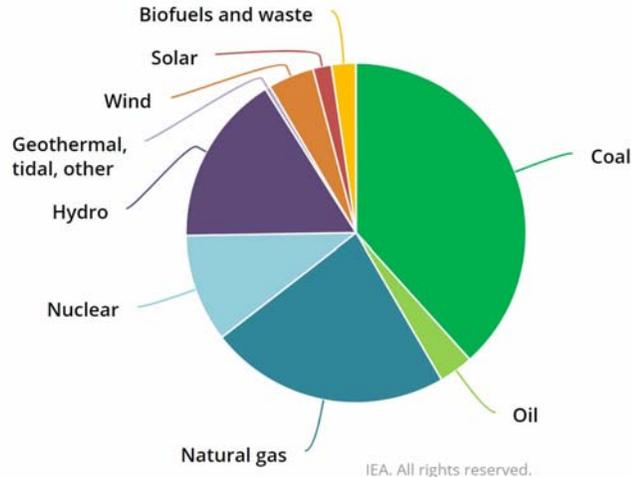
Incremental Commodity Demand in a 100 percent EV World - UBS – 2017
 Also see page 74 of: http://www.advantagelithium.com/_resources/pdf/UBS-Article.pdf

Technology drives cost down; Demand drives price up!

- Growth in sales of EVs is expected to increase demand for several materials, but most notably cobalt and lithium.
- There are numerous Li-ion battery formulations, but most contain some amount of cobalt. A discussion of battery compositions could take up another conference.
- In fact, as of now, there are at least 23 battery conferences listed for year 2020.

World electricity production by energy source, 2017

Global production of electricity by coal, oil, natural gas, and biofuels is 66.8% of total.



IEA. All rights reserved.
<https://www.iea.org/statistics/electricity/>



The conversion from ICE to EV will require concurrent transformation of electric power generation from fossil fuel to more sustainable and less polluting sources of energy.

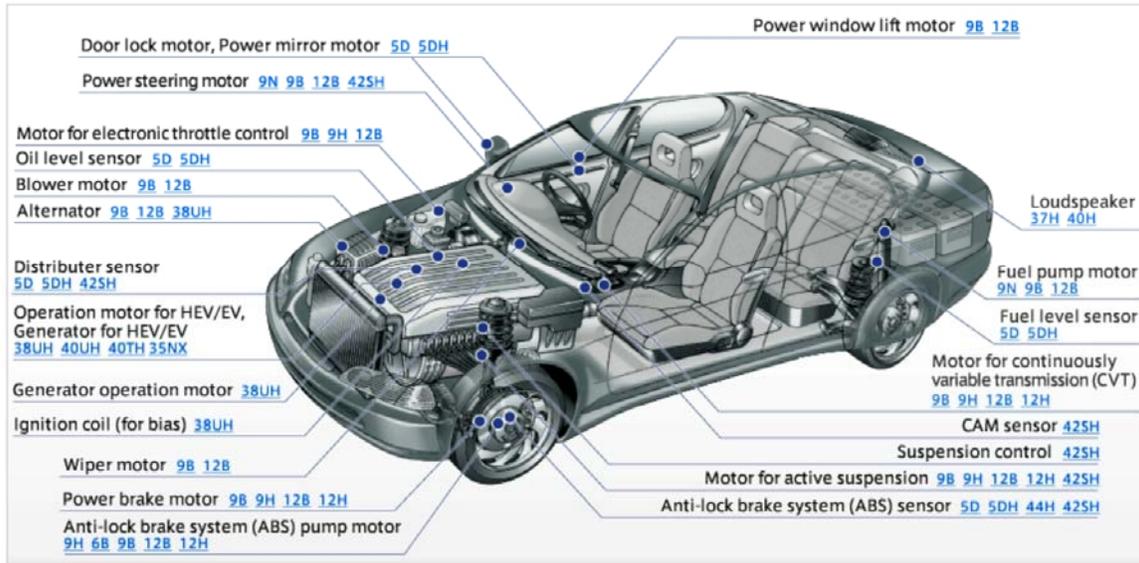


The dirty human cartoon by Marian Kamensky at Artivism

- Ignoring for a moment pollution caused by mining and processing cobalt and lithium, there is an issue with obtaining production of clean electricity to justify conversion to EVs.
- In 2019, almost 70% of electricity was produced by fossil fuels and this number is expected to remain high for the next two decades.
- And nuclear is not a clean nor inexpensive power source as many claim. Please include consideration for mining and processing radioactive uranium ores and storage of the radioactive wastes. Include also, the social and environmental costs of a nuclear plant failure. Consider also, the release of mildly radioactive vapors into the atmosphere surrounding nuclear power plants.
- BTW, the US currently has more nuclear power generating plants than any other country – by far. In 2018...
US: 99, France: 58, China: 46, Japan: 42, Russia: 37, (South) Korea: 24
- But electric power generating is a debate for another time.

Examples of PMs in Automotive: Combination of REPM and Ferrite

Application Guide (Automotive)



Source: TDK, https://product.tdk.com/info/en/products/magnet/technote/ap_automotive.html

Magnet grades are shown in blue

- In addition to the traction drive motor, what other permanent magnet uses are there in a typical LDV?
- Hitachi, TDK and GM have all presented graphics showing what devices use magnets.
- This illustration by TDK also includes grade of ferrite and NdFeB magnet.
- One point made from the graphics and other textual information is that different car manufacturers have approached the use of magnets within LDVs differently – not all design the same way.

Change in PM Usage

Typical applications and magnet types

- Devices associated with the internal combustion engine are eliminated
- Devices associated with the platform continue (e.g., windshield wipers)
- Devices associated with the traction drive and charging systems are added

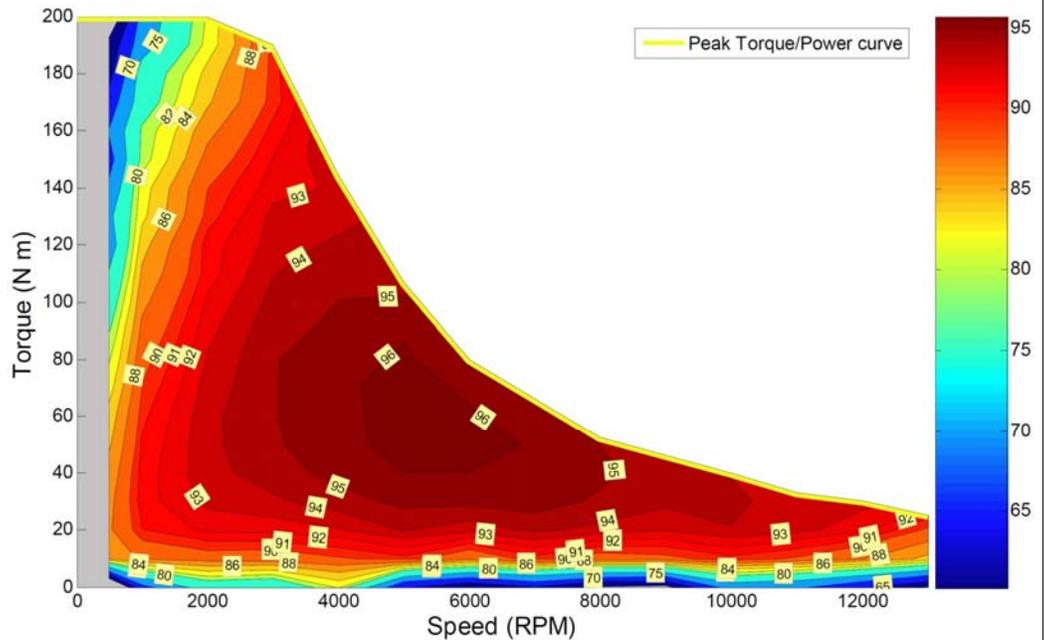
Source: Hitachi, TDK, GM publications

APPLICATION	ICE, HEV, PHEV		BEV, FCEV	
	REPM	Ferrite	REPM	Ferrite
ABS Pump Motor		•		•
ABS Sensor		•		•
Alternator (12 V)	•	•	•	•
CAM Sensor	•			
CVT		•		
Distributor Sensor	•	•		
Door Lock Motor		•		•
Electronic Brakes		•		•
Electronic Throttle Control Motor		•		
Engine Cooling Fan		•		
EV Traction Drive Motor			•	•
Exhaust Gas Recirculation Valve	•	•		
Fuel Level Sensor		•		
Fuel Pump Motor		•		
EV & HEV Generator		•		•
HVAC Blower Motor		•		•
Ignition Coil Bias	•			
Loudspeaker	•		•	
Mirror Adjust Motor	•	•	•	•
Oil Level Sensor		•		
Power Brake Motor		•		•
Power Steering Motor	•	•	•	•
Seat Positioning Motor	•	•	•	•
Engine Starter Motor		•		
Suspension Control	•		•	
Suspension Motor	•	•	•	•
Variable Valve Actuator		•		
Water Pump	•	•		
Window Lift Motor		•		•
Windshield Wiper Motor		•		•

- So while we may estimate what magnets are currently used, there is some variation.
- This table is meant to highlight that the removal of the internal combustion engine results in removal of supporting devices including those containing magnets.
- At the same time, magnets are added for applications associated with the drive motor.

Traction Drive: Why use permanent magnets?

Typical torque versus RPM for 2010 Toyota Prius



Evaluation of the 2010 Toyota Prius Hybrid Synergy Drive System; T. Burress et al, ORNL, March 2011

Slide 18

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- While there are several magnet choices for applications within the LDVs, the traction drive motors have been either induction (early Tesla vehicles) or permanent magnet motors using NdFeB magnets.
- Why use a permanent magnet motor? The magnets are expensive, continuous supply has been an issue, and they use strategic materials.
- The induction motor is higher performance – able to take a vehicle from zero to 60 is under 3.5 seconds!
- Permanent magnets are used for two reasons: improvement in motor efficiency and better torque curve at higher RPMs.
- Motor efficiency is a huge issue – remember battery cost and weight? Lower efficiency means a larger and more expensive battery.

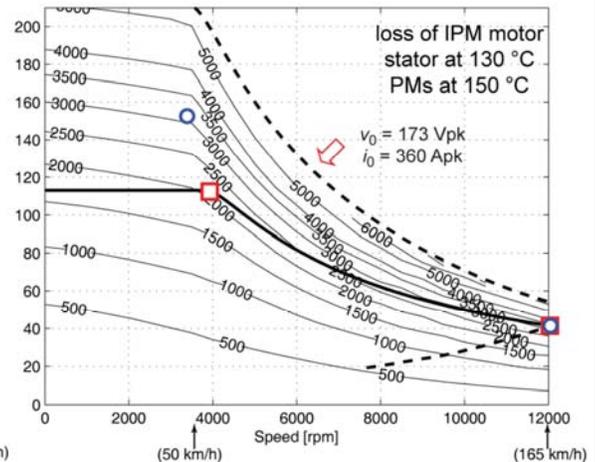
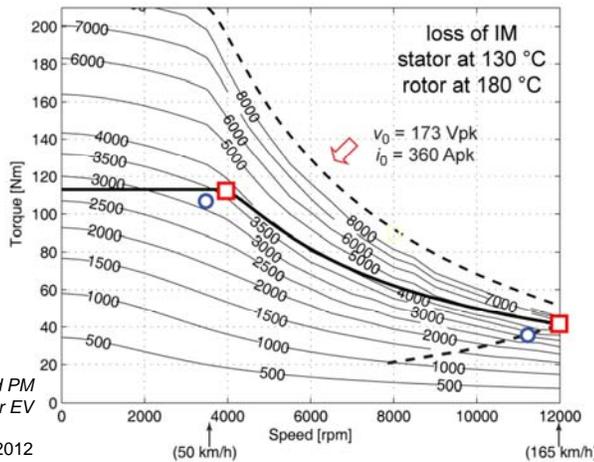
PM versus Induction Motor Torque Curves

"Typically, most of the manufacturers use synchronous motors, but whether it is a permanent magnet or electromagnet strongly influences the performance," said Viswanathan.

"Tesla... made a significant change with its Model 3 in its decision to use a permanent-magnet electric motor instead of the AC induction motor it has used so far. The key difference is that AC induction motors have to use electricity to generate the magnetic currents inside the motor, which cause the rotor to spin, whereas a permanent magnet motor doesn't require that additional current since its magnets... are always "on." This all means that the Model 3's motor is more efficient and thus better for smaller and lighter cars, but not ideal for high-performance cars, since an AC induction motor can produce greater power."

Secrets of Electric Cars and Their Motors: It's not all about the battery, E. Adams, January 9, 2018

IM = Induction Motor
IPM = Internal Permanent Magnet Motor



Source:
 Comparison of Induction and PM synchronous motor drives for EV application including design examples; Pellegrino et al - 2012

- In a 2012 paper by Pellegrino et al, a comparison of energy loss is highlighted by the numbers within the rpm-torque curves.
- The induction motor (IM) shown in the left chart has loss values of 8000 compared with the permanent magnet motor (IPM) of 6000. (Note the iso-curve just below the dotted line.)

Global Sales of Permanent Magnets (metric tons)

Material	2010	2020	2030	2040	2050
NdFeB	*100,000	190,000	250,000	325,000	400,000
SmCo	2,310	4,000	4,500	5,000	5,500
SmFeN	400	1,100	1,300	1,500	1,800
Ferrite	567,000	820,000	900,000	950,000	1,000,000
Alnico	5,555	6,500	6,750	7,000	7,250
Other	300	350	400	450	500
Totals	675,565	1,021,950	1,162,950	1,263,950	1,365,050

*Due to the surge in black market REOs between 2003 and 2010 coupled with the rapid expansion of manufacturing capacity within China, NdFeB production in 2010 is only approximate.

Sources: Multiple including Benecki, Clagett, Ormerod, Trout, Kingsnorth; JL Mag; HPMG; Yang Luo; Wang et al; numerous other industry sources.

- Assuming partial market penetration of EVs, direct drive wind power, and various newer technologies, coupled with growth of existing applications, estimates for magnet production has been estimated through 2050.
- For periods past 2025, these become range estimates.

Some important take-aways...

- All permanent magnets continue to be used.
- Ferrite continues to be used in the largest quantity of all magnets – that is by weight.
- NdFeB production continues to grow rapidly.
- Cobalt remains a key constituent of SmCo, Alnico, La-Co Ferrites, and high temperature NdFeB – it is a strategic material. Over 50% of mined cobalt comes from the DRC; over 65% of cobalt metal comes from China.

ASTM International – Permanent Magnet Standards

- A1054: Sintered Ferrite Permanent Magnets
- A1070: Cast and Sintered Alnico Permanent Magnets
- A1101: Sintered and Fully Dense Neodymium Iron Boron (NdFeB) Permanent Magnets
- A1102: Sintered Samarium Cobalt (SmCo) Permanent Magnets

www.astm.org

This international standard was developed in accordance with internationally recognized principles on standardization established in the Decision on Principles for the Development of International Standards, Guides and Recommendations issued by the World Trade Organization Technical Barriers to Trade (TBT) Committee.

 Designation: A1070 – 16

Standard Specification for Cast and Sintered Alnico Permanent Magnets¹

This standard is issued under the fixed designation A1070; the number immediately following the designation indicates the year of original adoption or, in the case of revision, the year of last revision. A number in parentheses indicates the year of last reapproval. A superscript epsilon (ϵ) indicates an editorial change since the last revision or reapproval.

1. Scope

1.1 This specification covers technically important, commercially available, magnetically hard, cast and sintered permanent magnets known commonly as Alnico.

1.2 Alnico magnets have approximate magnetic properties of residual magnetic induction, B_r , from 0.52 T (5200 G) to 1.35 T (13500 G) and coercivity, H_{cb} , from 38 kA/m (475 Oe) to 175 kA/m (2200 Oe). Their specific magnetic hysteresis behavior (demagnetization curves) can be characterized using Test Method A977/A977M.

1.3 The values stated in SI units are to be regarded as standard. The values given in parentheses are mathematical conversions to customary (cgs-emu and inch-pound) units which are provided for information only and are not considered standard.

1.4 *This standard does not purport to address all of the safety concerns, if any, associated with its use. It is the responsibility of the user of this standard to establish appropriate safety and health practices and determine the applicability of regulatory limitations prior to use.*

2. Referenced Documents

2.1 *ASTM Standards²*

A100 Terminology of Symbols and Definitions Relating to

IEC 60404-3-1 Magnetic Materials Part 3: Specifications for Individual Materials Section 1 – Standard Specifications for Magnetically Hard Materials³

3. Terminology

3.1 The terms and symbols used in this specification are defined in Terminology A340, except as noted in 3.2.

3.2 Terms that are not defined in Terminology A340 but are in common usage and used herein are as follows.

3.2.1 Recoil permeability, μ_{rec} , is the permeability corresponding to the slope of the recoil line. For reference see incremental, relative, and reversible permeabilities as defined in Terminology A340. In practical use, this is the slope of the normal hysteresis loop in the second quadrant and in proximity to the B-axis. The value of recoil permeability is dimensionless. Note that in producers' product literature recoil permeability is sometimes represented by the symbol μ_r , which is defined by Terminology A340 as relative permeability.

3.2.2 Magnetic characteristics change with temperature. Two key metrics of permanent magnet performance are residual induction, B_r , and intrinsic coercive field strength, H_{ci} . The change in characteristic over a defined and limited temperature range can be reversible, that is, non-destructive. This change is represented by values called reversible temperature coefficients. The symbol for reversible temperature coef-

- Before closing this discussion, I'd like to share two additional slides.
- This first one deals with magnetic materials' standards that have been or are being developed by ASTM, IEC, and in China.
- The four ASTM permanent magnet standards are listed here. Standards for Alnico, SmCo and NdFeB are recent – within the past two years.
- I would urge you to become a member of ASTM and participate in the creation and maintenance of standards.
- The \$75 annual dues provide access to one volume of ASTM standards - for example, the 53 or so magnetics standards in volume 03.07.
- Each of the permanent magnet standards also includes appendixes with information about the material composition and manufacture. The standards are informational as well as normative which broadens their usefulness.

MMPA PMG-88 Re-write

Permanent Magnet Guide and Reference

- Symbols, Terminology and Glossary
 - Basic physics of permanent magnetic materials
 - Design Relationships and Figures of Merit
 - Measuring
 - Magnetizing and Demagnetizing
 - Stabilizing, Calibrating and Handling
 - Specifications, Standards, and Communications
 - Permanent Magnet Materials
 - First published from 1967
 - Rewritten by R.J. Parker in 1988
 - Last printing 1998
 - Re-written Guide to be published in 2020
 - Bonded Magnets
 - Bibliography
- To be published by the Permanent Magnet Division of MCMA (Motion Control and Motor Association)



Slide 23

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- This last slide introduces the re-write of a document from the Magnetic Material Producers' Association (that is the MMPA).
- The Permanent Magnet Guidelines.
- The sections of this greatly expanded re-written Guide are listed here.
- It is being re-written under the auspices of the Motion Control and Motor Association (abbreviation is MCMA) and the Permanent Magnet Division of the MCMA.
- The target audience is industry, that is, the producers and users of permanent magnets.
- But it should also be of interest to university staff and students and researchers of permanent magnet materials.
- Note that it complements but is not a replacement for scientific textbooks – it is meant to be broadly accessible.
- Watch for it to become available.



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Honeoye Lake in the Finger Lakes region of New York State

- Education in Materials Science
- Four years Military
- 12 years with Corning Inc. (Glass Works)
- 3 years with tungsten carbide manufacturer (GTE)
- 4 years with Crucible Magnetics (Crumax)
- 25 years with Arnold Magnetic Technologies
- 3 years as independent consultant-contractor

- Thank you!